## Exhibit 3

State of California ex. rel. Ven-A-Care of the Florida Keys, Inc. v. Abbott Laboratories, Inc., et al.

Exhibit to the Declaration of Nicholas N. Paul in Support of Plaintiffs' Opposition to Defendants' Joint Motion for Partial Summary Judgment

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UNITED STATES DISTRICT COURT

FOR THE DISTRICT OF MASSACHUSETTS

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IN RE: PHARMACEUTICAL ) MDL NO. 1456

INDUSTRY AVERAGE WHOLESALE ) CIVIL ACTION

PRICE LITIGATION ) 01-CV-12257-PBS

THIS DOCUMENT RELATES TO

U.S. ex rel. Ven-a-Care of ) Judge Patti B. Saris

the Florida Keys, Inc.

v. ) Chief Magistrate

Abbott Laboratories, Inc., ) Judge Marianne B.

No. 06-CV-11337-PBS ) Bowler

- - - - - - - - - - - - -

(cross-captions on following pages)

Washington, D.C.

Thursday, February 27, 2007

9:00 a.m.

Videotaped deposition of DEIRDRE DUZOR

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- 1 reduce pharmacy reimbursement from the higher
- rate that it was going to revert to.
- Q. It was a temporary reduction to AWP
- minus 14 percent because the governor wanted to
- <sup>5</sup> reduce Medicaid expenditures for a certain fiscal
- 6 year; is that right?
- MS. MARTINEZ: Objection, form.
- <sup>8</sup> A. Yes. That's what it appears to be. I
- don't, you know, at the present time really
- recall this in detail. So based upon the
- document that I'm looking at, yes.
- 12 Q. In order for you to approve this state
- plan would Minnesota need to provide you
- documentation that AWP minus 11 percent was their
- best estimate of the price that providers were
- currently and generally paying for drug products
- in Minnesota?
- MS. MARTINEZ: Objection, form.
- A. At the time our interest was
- encouraging states to reduce their payment. And
- so if they were going to be reducing their
- payment, as long as that would not result in an

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- access problem we were generally accepting their
- documentation that this was a better payment than
- what would otherwise be paid, more appropriate
- <sup>4</sup> payment.
- <sup>5</sup> Q. So this would fall under the decision
- 6 memo options that we saw earlier in Abbott
- <sup>7</sup> Exhibits 328 and 487?
- $^{8}$  MS. MARTINEZ: Objection, form.
- 9 A. I don't know that it would -- I
- wouldn't say it would fall under those. That was
- quidance or an expansion of the kinds of factors
- that we would look at as we were evaluating state
- plan amendments. So it is consistent with it to
- the extent that the result of this amendment
- would be to lower reimbursement to a more
- appropriate level than would otherwise be the
- case.
- Q. What if the proposed amendment did not
- reduce the reimbursement amount to the prices at
- which pharmacies were generally and currently
- paying for drugs?
- A. We did not have independent evidence as

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- to what the pharmacies were currently paying for
- drugs. So, you know, we didn't have that
- information in order to compare to it. The only
- thing we had was the Inspector General's report.
- Q. Which showed that AWP was at this time
- for brand-name drugs AWP minus 20 for brand-name
- drugs and AWP minus roughly 66 percent for
- generics, right?
- 9 MS. MARTINEZ: Objection to form.
- A. I thought it was AWP minus 17.
- Whatever, it was lower than what the state was
- proposing here. But again, this was lower than
- what they would have otherwise been paying. So
- it was -- they were moving in the right
- direction.
- 16 (Exhibit Abbott 490 was marked for
- identification.)
- BY MR. TORBORG:
- Q. For the record, what I've marked as
- Abbott Exhibit 490 bears the Bates numbers HHC
- 002-0172 through 75. It is a December 10th 2002
- letter from John Coster to Sharon Summers at the